

**Sliding Fee Scale for  
San Joaquin General Hospital  
San Joaquin County Clinics**

**2015 Federal Poverty Level Based on Monthly Income by Family Size**

| Family Size               | \$30<br>Nominal Fee<br>0-100% | \$40<br>Minimal Fee<br>101 - 133% | \$50<br>Minimal Fee<br>134 - 150% | \$60<br>Minimal Fee<br>151 - 200% |
|---------------------------|-------------------------------|-----------------------------------|-----------------------------------|-----------------------------------|
| 1                         | \$980.83                      | \$1,304.50                        | \$1,471.25                        | \$1,961.66                        |
| 2                         | \$1,327.50                    | \$1,765.58                        | \$1,991.25                        | \$2,655.00                        |
| 3                         | \$1,674.17                    | \$2,226.65                        | \$2,511.26                        | \$3,348.34                        |
| 4                         | \$2,020.83                    | \$2,687.70                        | \$3,031.25                        | \$4,041.66                        |
| 5                         | \$2,367.50                    | \$3,148.78                        | \$3,551.25                        | \$4,735.00                        |
| 6                         | \$2,714.17                    | \$3,609.85                        | \$4,071.26                        | \$5,428.34                        |
| 7                         | \$3,060.83                    | \$4,070.90                        | \$4,591.25                        | \$6,121.66                        |
| 8                         | \$3,407.50                    | \$4,531.98                        | \$5,111.25                        | \$6,815.00                        |
| Each additional person +8 | \$347.00                      | \$461.51                          | \$520.50                          | \$694.00                          |

For persons above 200% of poverty, full charges will be assessed unless patients apply and qualify for other charity discounts.

| SJCC Clinical Performance Indicators -- Summary Dashboard |  |          |        |                                |           |
|---|--|----------|--------|--------------------------------|-----------|
| Measure   | Type   | CY 2014  | Target | Source                         | Reference |
| DM A1c Control  | Outcome  | 81.43% ↑ | 83.90% | HP2020                         | NQF 0059  |
| CVD BP Control  | Outcome  | 67.14% ↑ | 61.20% | HP2020                         | NQF 0018  |
| Pap Screening   | Process  | 62.86% ↑ | 93.00% | HP2020                         | NQF 0032  |
| Prenatal Care in 1st Trimester                            | Process  | 58.53% ↓ | 77.90% | HP2020                         | UDS 6B    |
| Birth Weight < 2500 gm                                    | Outcome  | 7.00% ↓  | 7.80%  | HP2020                         | UDS 7     |
| Pediatric Immunizations                                   | Process  | 81.43% ↑ | 82.60% | HEDIS CIS - 2012 DHCS MCMC HPL | NQF 0038  |
| Diabetes and Depression Screening (non-UDS)               | Process  | 64.00% ↑ | 40.00% | HTW PCMH                       | NQF 0418  |
| Pediatric Dental Referrals (non-UDS)                      | Process  | 50.67% ↓ | 33.20% | HP2020                         | NQF 1334  |
| Pediatric BMI Screening and Intervention                  | Process  | 54.29% ↓ | 54.70% | HP2020                         | NQF 0024  |
| Adult BMI Screening and Intervention                      | Process  | 75.71% ↑ | 53.60% | HP2020                         | NQF 0421  |
| Tobacco Use Screening and Intervention                    | Process  | 90.00% ↑ | 66.20% | HP2020                         | NQF 0027  |
| Asthma Pharmacological Therapy                            | Process  | 87.14% ↑ | 58.85% | HEDIS - 2013 DHCS MCMC Average | NQF 0047  |
| CAD Lipid Therapy   | Process  | 94.29% ↑ | 80.00% | LOCAL SJCC                     | NQF 0074  |
| IVD Aspirin Therapy                                       | Process  | 80.00% ↑ | 80.00% | NCQA HSRP                      | NQF 0068  |
| Colorectal Cancer Screening                               | Process  | 54.29% ↑ | 70.50% | HP2020                         | NQF 0034  |
| HIV Linkage to Care                                       | Process  | 60.00% ↑ | TBD    | HP2020 2013 (New)              | UDS 6B    |
| Depression Screening and Follow-up                        | Process  | 62.86% ↑ | 60.00% | Local/SJCC (New)               | NQF 0418  |
| <b>Abbreviations</b>                                      |  |          |        |                                |           |
| A1C: Glycosylated Hemoglobin                              | HP2020: Healthy People 20/20   |          |        |                                |           |
| BP: Blood Pressure  | HEDIS CIS: Healthcare Effectiveness Data Information Set Childhood Immunization Status |          |        |                                |           |
| DM: Diabetes Mellitus                                     | DHCS: Department of Health Care Services   |          |        |                                |           |
| CVD: Cardiovascular Disease                               | MCMC: Managed Care Medi-Cal  |          |        |                                |           |
| BMI: Body Mass Index                                      | HPL: High Performance Level  |          |        |                                |           |
| CAD: Coronary Artery Disease                              | HTW PCMH: HealthTeamWorks Patient-Centered Medical Home                                |          |        |                                |           |
| IVD: Ischemic Vascular Disease                            | NCQA HSRP: National Council on Quality Assurance Heart Stroke Recognition Program      |          |        |                                |           |
| UDS: Uniform Data Set                                     | NQF: National Quality Forum  |          |        |                                |           |



*Proposal for Strategic Planning*  
**San Joaquin County Clinics Board of Directors**

February 9, 2015

For any board to be successful there has to be a clear understanding of the roles and responsibilities of the board and staff. This leads to a greater confidence in board members that will lead to an increase in engagement. It also requires a clear process in place to create and define the mission and vision of the organization and how that translates into clear accountable goals that moves the organization towards its vision. In addition, it is important the board holds the Executive Director (and their staff) accountable in achieving annual goals.

This proposal is for Peter Johnson to conduct Strategic Planning and board development for the SJC Clinics Board of Directors (SJCCBD). This proposal includes facilitating two 3 hour sessions to be held in the Spring of 2015.

This proposal includes meeting individually with at least 50% of the board members prior to the first session to gain information on key issues, challenges and opportunities that may be addressed in these sessions. I will also meet with the new Executive Director, and at least one hospital administrator (CEO or CFO) to gain insights from their perspectives (appreciating their industry knowledge and experience).

In addition I will do a pre-assessment and a post-assessment to measure the success of the training.

The Strategic Planning session will include:

- Session 1
  - Best Practices of Effective Boards
  - Board and ED Roles and Responsibilities
  - Governance/Committee Structure
  - Mission and Vision
  - Next Steps
- Session 2
  - SWOT Analysis
  - Goal Setting
  - Creating Committees
  - Accountability
  - Running Effective Board Meetings
  - Next Steps

The Westgate Center for Leadership Development in the Eberhardt School of Business will be available for you to use at no cost. There is a psychological benefit to being on a university campus and away from the same room that is used for day to day business. Of course we can meet at your facilities if you prefer.

If requested I will attend a future board meeting as an observer to see how well the board runs efficient and effective meetings, and the degree to which they are implementing their strategic goals.

The total cost is \$2,500 with half being due at the end of each training session payable to Peter Johnson.

This proposal is based on conversations, observations and my experience in working with boards. Please contact me if you have any questions or would like to discuss any changes to this draft outline. I appreciate the opportunity to work with you.

*Peter M. Johnson*

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