

San Joaquin County Clinics (SJCC)  
Minutes of August 25, 2015  
Board Meeting

San Joaquin General Hospital (SJGH)  
Conference Room Two  
French Camp, CA

Board Members Present

Rod Place, Chair  
Ismael Cortez, Treasurer  
Delani Place  
Alvin Maldonado  
Beth Shelton  
Alicia Yonemoto  
Manuel Garcia

SJCC Staff Present

David Jomaoas, SJCC Executive Director  
Dr. Farhan Fadoo, SJCC Medical Director  
Betty Jo, Riendel, R.N., SJCC Nursing Department Manager  
Ron Kreutner, SJCC Chief Financial Officer

SJC Liaisons Present

Greg Diederich, Director, Health Care Services (HCS)  
Margaret Szczepaniak, Assistant Director, HCS  
La Verne Self, SJGH Deputy Director Finance & Planning  
Cynthia King, Administrative Secretary, HCS  
Yanet Coronel, Interpreter

Call to Order

The meeting was called to order at 5:08 pm by Chair, Rod Place.

Public Comment

Alicia Yonemoto mentioned the City of Lathrop is in need of a clinic. The seniors currently have to pay for medical services and would welcome a clinic in the area. She is aware of a building owner on Harlan Road between Lathrop and Louise Roads that would welcome a clinic on his property.

## **Approval of Minutes of July 28, 2015 Meeting**

Alvin Maldonado made a motion to approve the minutes of the July 28, 2015 meeting. Manuel Garcia seconded the motion and the Board unanimously approved the minutes.

## **Board Development /Discussion Items**

### **Update on eCW Implementation**

Dr. Fadoo reported that all staff completed two-day training on eCW. There are also field trainers on-site to help staff on-the-job. The Primary Medicine Clinic is back up to full productivity this week.

Because of the implementation of the eCW, it was agreed that the Quarterly Quality Improvement Reporting be deferred. Dr. Fadoo will report on the 2<sup>nd</sup> and 3<sup>rd</sup> quarters at the meeting on October 27.

### **Update on Physician Incentives**

San Joaquin General Hospital recommended adjusting the current primary care physician incentives in an effort to attract and retain qualified physicians. The maximum available incentives were increased from \$40,000 to \$51,000 annually. The additional potential \$11,000 annual increase depends on an increase in patient visits of approximately 1.3 visits per week per provider.

## **Operational and Staff Reports**

### **July Financials**

Ron Kreutner reported the figures for July and year-to-date. For the month of July, the total number of visits for all clinics was 7,217 which is 1.5% higher than budgeted. Total operating revenue for the month was \$1,748,499 with total expense of \$1,823,040 for a net income loss of \$74,551.

Mr. Kreutner stated many of the budget variances are due to the fact that this is SJCC's first operational year, and the budget was based on prior year estimates which did not include full implementation of the Affordable Care Act (ACA). The ACA has considerably increased Medi-Cal and insurance payer sources while decreasing indigent and self-pay. This is especially evident in the variances shown in the Gross Revenue budget line. In order to avoid addressing these variances each month, the SJCC Board directed Mr. Kreutner to make adjustments to the budget to more accurately illustrate the Gross Revenue. The August report to the Board will reflect those adjustments. Rod Place asked about the high number of days in Accounts Receivable (260 days). This was in part due to the eCW implementation and the delay

in Medi-Cal certification for one of the clinics. It was anticipated that the number of days will drop considerably over the next few months. Ideally this should be between 60-90 days.

### Clinic Operational Report

David Jomaoas met with El Concilio Director, Jose Rodriguez and staff to evaluate transportation needs for the community to better access the San Joaquin County Clinics. Mr. Jomaoas also met with Lao Family Community elders and leaders in a focus group to better understand their perceptions of receiving care at SJCC, as well as why they are or are not coming to the SJCCs. Mr. Jomaoas spoke with Ger Vang, CEO of Lao Family Community. Mr. Vang expressed an interest in joining the Board.

He continued site visits for potential Manteca clinic sites and prepared summaries of two potential locations. Mr. Jomaoas and Margaret Szczepaniak will visit an existing Public Health clinic location in Manteca as another alternative for primary care clinic space.

A Medicare Senior Advantage program has been put in place. This will enable Medi-Cal patients who turn age 65 to continue using the clinics once they are on Medicare. The program is effective September 1.

A UC-Davis Depression Screening research project is now underway in the Family Medicine Clinic.

Mr. Jomaoas and Ms. Szczepaniak participated in a check-in call with HRSA Project Officer, Marian Ladipo. HRSA conducts site visits every three years. They will return to SJCC at the end of 2016 or in early 2017. The tentative date for the next check-in call will be November 12.

### County Liaison Report

Margaret Szczepaniak reported that the Legislature was in summer recess until August 17. She distributed an article entitled, "Has the ACA Made Community Health Centers Unnecessary?" Ms. Szczepaniak will report on legislative activity at the September 29 meeting.

Ms. Szczepaniak informed that Mr. Kreutner organized a meeting with the consultants from HFS- to initiate the rate setting cost report. It was a very good and informative meeting.

Health Careers Academy is a charter school focusing on educating students interested in the medical field. The students are always looking for internships, job shadowing experiences and mentoring programs. The first senior class graduated in June of this year. The school will hold a Health Fair on November 19.

**Next Meeting**

The next Board meeting will be held on Tuesday, September 29, 2015 at 5:00 p.m. at San Joaquin General Hospital in Conference Room 1.

**Adjournment**

The meeting was adjourned at 6:20 p.m.

Respectfully submitted,

Rod Place  
Chair, SJCC Board