

4a

**San Joaquin County Clinics**  
500 W. Hospital Road, Benton Hall East, French Camp, Ca. 209-468-5610

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**To: San Joaquin County Clinic (SJCC) Board Members**

**From: David Jomaoas, SJCC Executive Director** 

**Date: January 26, 2016**

**RE: BOARD ACTION: Submission of the UDS Report to the Health Resources and Services Administration (HRSA) by February 15, 2016**

Federally Qualified Health Centers and Look-A-Like clinics are required to provide Uniform Data System (UDS) reports annually to HRSA. This report addresses the SJCC financial, staffing, demographic and clinical results according to standards developed by HRSA. The report will cover the period from January 2015 through December 2015 and is due to HRSA no later than February 15, 2016.

**BOARD ACTION:**

Authorize the staff to submit the UDS Report to HRSA by February 15, 2016.

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**San Joaquin County Clinics**  
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**To: San Joaquin County Clinic (SJCC) Board Members**

**From: David Jomaoas, SJCC Executive Director**



**Date: January 26, 2016**

**RE: BOARD ACTION: Delegation of Authority for Contracts, Agreements and Memoranda of Understanding**

Consistent with the SJCC bylaws, Article VII, Section 3: " The day-to-day management of the corporation invested in a full-time Chief Executive Officer/Executive Director who shall report to the Board of Directors", I am seeking authority to enter into any such agreements which may be necessary to conduct the day to day business of SJCC.

I am requesting signature authority from the Board to enter into Contracts, Agreements and Memoranda of Understanding on behalf of the Board. At the SJCC monthly meetings, during the Executive Director report, I will notify the Board of any agreements entered into on their behalf.

Consistent with the Applicant-Co Applicant agreement entered into with the County of San Joaquin, other contractual obligations for services, supplies, equipment and property will be executed under the normal processes for the County of San Joaquin with the appropriate county officials as signatories, in consultation with the Executive Director.

**BOARD ACTION:**

Give signature authority to the Executive Director to enter into Contracts, Agreements and Memoranda of Understanding on behalf of the Board.

4c

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**To: San Joaquin County Clinic (SJCC) Board Members**

**From: David Jomaoas, SJCC Executive Director**



**Date: January 26, 2016**

**RE: BOARD ACTION: Expansion of Clinic Hours**

Family Medicine Clinic would like to expand their hours of operation to provide greater patient access. There has been a continued demand for children's health services for low income and newly covered children in the San Joaquin County area. With the addition of evening hours, families will gain access to health care for their children after school and after work without having to go to an urgent care or emergency department facility.

I am proposing that the hours in the Family Medicine Clinic be expanded effective February 1, 2016. Family Medicine Clinic hours are currently Monday – Friday, 8:00 am – 5:00 pm. The expansion in hours would be on Monday and Wednesday from 5:00-7:00 p.m. for walk-in/open access pediatric patients.

**BOARD ACTION:**

Authorize the expansion of the Family Medicine Clinic hours to Monday and Wednesday from 5:00-7:00 p.m. for walk-in/open access pediatric patients.

4d

**San Joaquin County Clinics**  
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**To: San Joaquin County Clinic (SJCC) Board Members**

**From: Dr. Farhan Fadoo, SJCC Medical Director**

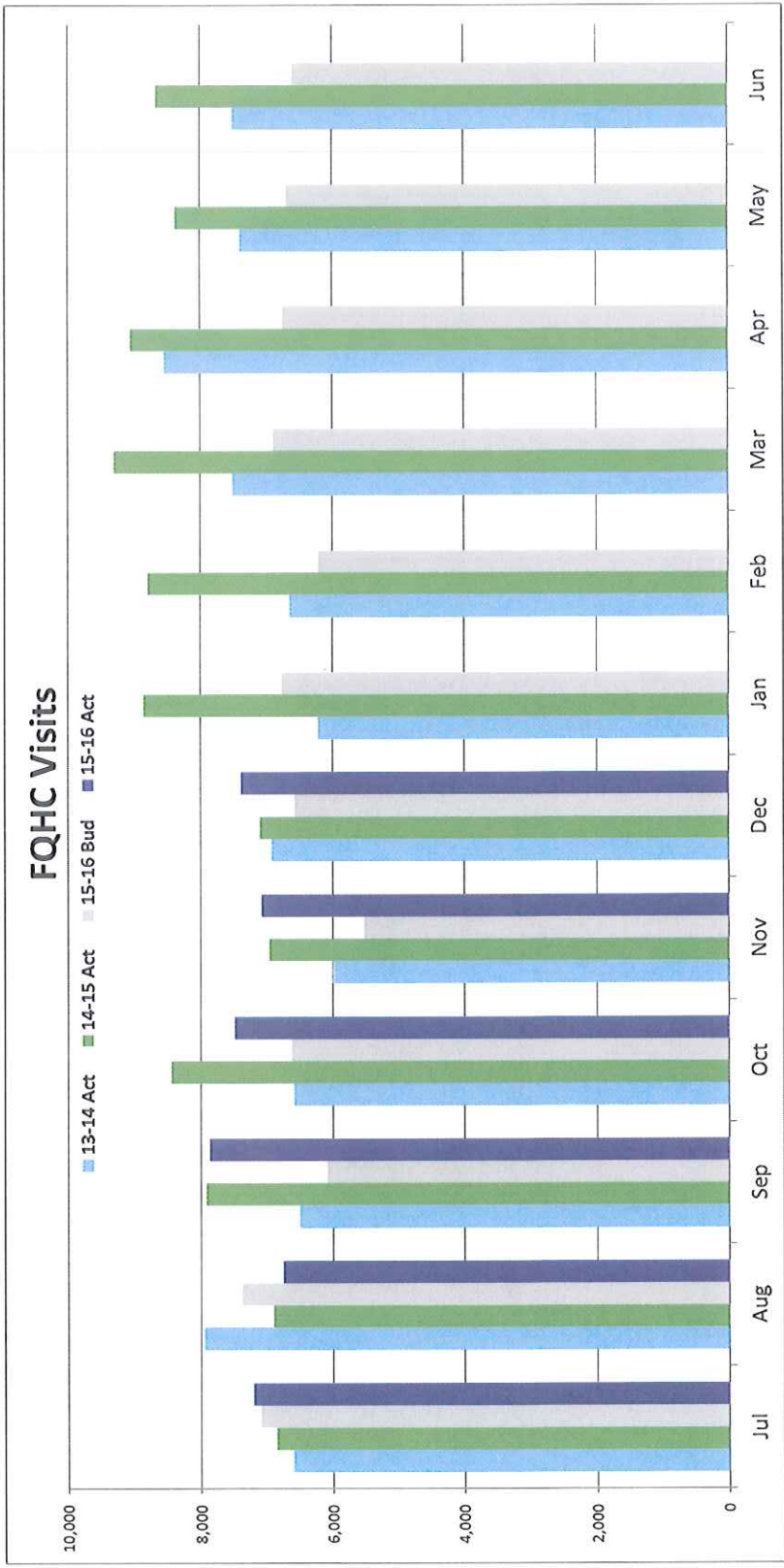
**Date: January 26, 2016**

**RE: BOARD ACTION: Revise Reporting Schedule for Quarterly Quality Assurance/Quality Improvement Reports**

I currently present Quarterly Quality Assurance/Quality Improvement (QA/QI) reports to the Board in January, April, July and October. I am seeking approval of the Board to begin reporting in February, May, August and November. This schedule of reporting will allow me to present fresh UDS data in the first report of the year.

**BOARD ACTION:**

Approve a change in quarterly QA/QI reporting to occur in February, May, August and November.



San Joaquin General Hospital-FQHC LAL Clinics  
Income Statement  
For the Month Ending  
December 31, 2015

	Children's			Healthy			Healthy			MTD Variance -		% Var - Fav (Unf)
	Health Services (#7080)	Family Medicine (#7092)	Family Practice - Ca (#7093)	Primary Medicine (#7096)	Healthy Beginnings - Ca (#7182)	Healthy Beginnings French Camp (#7183)	FQ Admin	Total	MTD Budget	Fav (Unf)	(Unf)	
Visits	1,458	1,383	560	2,948	570	481	0	7,400	6,586	815	12.4%	
FTE's	23.0	18.8	10.0	25.6	10.6	11.2	23.9	123.1	119.5	(3.5)	-2.9%	
Hours/visit	2.781	2.401	3.155	1.531	3.293	4.123	0	2.938	3.207	0.269	8.4%	
<b>Patient Revenue</b>												
Gross Revenue	\$ 807,870	\$ 285,034	\$ 155,436	\$ 457,173	\$ 61,652	\$ 74,123	\$ -	\$ 1,841,288	\$ 1,688,047	\$ 153,241	9.1%	
Deductions from Revenue	(512,839)	(22,394)	(70,056)	(32,435)	31,499	43,360	0	(562,865)	517,396	(1,080,261)	208.8%	
Net Patient Revenue	295,032	262,640	85,380	424,738	93,150	117,483	0	1,278,423	1,170,651	107,772	9.2%	
Physician Capitation	98,145	93,096	37,696	198,444	38,369	32,378	0	498,130	426,337	71,793	16.8%	
Other Revenue	0	0	0	0	0	0	0	0	0	0		
Total Operating Revenue	393,177	355,737	123,076	623,182	131,520	149,861	0	1,776,552	1,596,988	179,564	11.2%	
<b>Expenses</b>												
Salaries	\$ 98,310	\$ 144,784	\$ 63,914	\$ 199,807	\$ 42,829	\$ 35,639	\$ 82,665	\$ 667,949	\$ 696,641	\$ 28,692	4.1%	
Benefits	91,416	82,956	32,664	106,306	25,543	55,467	67,465	461,818	446,478	(15,340)	-3.4%	
Registry	-	-	-	-	-	-	-	-	14,757	14,757	100.0%	
Total Salaries, Reg, Bene	189,726	227,740	96,578	306,113	68,372	91,106	150,130	1,129,767	1,157,876	28,109	2.4%	
Professional Fees	2,500	0	0	3,396	0	4,650	0	10,546	22,842	12,296	53.8%	
Supplies	3,727	5,529	3,983	6,590	3,342	8,590	(1,237)	30,524	30,007	(517)	-1.7%	
Purchased Services	1,698	8,039	7,304	14,667	1,668	1,713	120,478	155,567	91,886	(63,681)	-69.3%	
Depreciation	543	3,764	337	432	646	687	3,257	9,666	12,170	2,504	20.5%	
Other Expense	3,121	2,357	513	10,719	1,021	453	17	18,201	14,923	(3,278)	-22.0%	
Total Expenses	201,316	247,429	108,715	341,918	75,049	107,200	272,644	1,354,272	1,329,704	(24,568)	-1.8%	
Allocation of Direct Admin Exp	119,624	42,206	23,016	67,695	9,129	10,976	(272,644)	0	0	0	0.0%	
Overhead Allocation	63,455	164,169	72,133	143,845	40,287	66,764	0	550,652	540,663	(9,989)	-1.8%	
Total Expenses	384,394	453,804	203,864	553,458	124,465	184,939	0	1,904,924	1,870,366	(34,557)	-1.8%	
Net Income (Loss)	\$ 8,783	\$ (98,068)	\$ (80,788)	\$ 69,724	\$ 7,055	\$ (35,078)	\$ -	\$ (128,371)	\$ (273,378)	\$ 145,007	53.0%	

San Joaquin General Hospital-FQHC LAL Clinics  
Income Statement  
For the Month Ending  
December 31, 2015

Key Ratios	Children's Health Services (#7080)			Family Medicine (#7092)		Family Practice Calif St (#7093)		Primary Medicine (#7096)		Healthy Beginnings California Street (#7182)		Healthy Beginnings French Camp (#7183)		FQ Admin	Total	MTD Budget		MTD Variance - Fav (Unf)		% Var - Fav (Unf)
Net Pt Rev as % of Gross Rev	36.5%	92.1%	54.9%	92.9%	151.1%	158.5%	0.0%	0.0%	69.4%	69.3%	0.1%	0.1%	0.1%	0.1%	69.3%	0.1%	0.1%	0.1%	0.1%	
Benefits as a % of Salaries	93.0%	57.3%	51.1%	53.2%	59.6%	155.6%	0.0%	0.0%	69.1%	64.1%	-5.0%	-7.9%	-7.9%	-5.0%	64.1%	-5.0%	-7.9%	-7.9%	-7.9%	
Overhead % of Direct Expenses	31.5%	66.4%	66.4%	42.1%	53.7%	62.3%	0.0%	0.0%	40.7%	40.7%	0.0%	0.0%	0.0%	0.0%	40.7%	0.0%	0.0%	0.0%	0.0%	
Gross Revenue per Visit	554.09	206.10	277.56	155.08	108.16	154.10	0.00	0.00	248.82	256.33	(7.51)	(2.9%)	(2.9%)	(7.51)	256.33	(7.51)	(2.9%)	(2.9%)	(2.9%)	
Net Revenue per Visit	202.35	189.91	152.46	144.08	163.42	244.25	0.00	0.00	172.76	177.76	(5.00)	(2.8%)	(2.8%)	(5.00)	177.76	(5.00)	(2.8%)	(2.8%)	(2.8%)	
Direct Costs/Visit	138.08	178.91	194.13	115.98	131.67	222.87	0.00	0.00	183.01	201.91	18.90	9.4%	9.4%	18.90	201.91	18.90	9.4%	9.4%	9.4%	
Indirect Costs/Visit	43.52	118.71	128.81	48.79	70.68	138.80	0.00	0.00	74.41	82.10	7.69	9.4%	9.4%	7.69	82.10	7.69	9.4%	9.4%	9.4%	
Total Medical Cost/Visit	263.64	328.13	364.04	187.74	218.36	384.49	0.00	0.00	257.42	284.01	26.59	9.4%	9.4%	26.59	284.01	26.59	9.4%	9.4%	9.4%	
Total Cost/Patient (1)	659.11	820.33	910.11	469.35	545.90	961.22	0.00	0.00	643.56	710.03	66.48	9.4%	9.4%	66.48	710.03	66.48	9.4%	9.4%	9.4%	
Net Income(Loss)/Visit	6.02	(70.91)	(144.26)	23.65	12.38	(72.93)	0.00	0.00	(17.35)	(41.51)	24.16	58.2%	58.2%	24.16	(41.51)	24.16	58.2%	58.2%	58.2%	
Gross Accounts Receivable									8,576,128											
AR Days Outstanding									152											
<b>Payor Mix</b>																				
Medicare	0.0%	57.5%	69.8%	109.8%	19.0%	23.8%	0.0%	0.0%	43.7%	6.7%	36.9%	547.9%	547.9%	0.0%	6.7%	36.9%	547.9%	547.9%	547.9%	
Medi-Cal	1.0%	-13.6%	-19.2%	-39.1%	29.9%	6.0%	0.0%	0.0%	-11.8%	19.5%	-31.3%	-160.4%	-160.4%	0.0%	19.5%	-31.3%	-160.4%	-160.4%	-160.4%	
Medi-Cal Managed Care	99.1%	51.8%	49.7%	26.8%	38.3%	75.0%	0.0%	0.0%	66.7%	69.5%	-2.9%	-4.1%	-4.1%	0.0%	69.5%	-2.9%	-4.1%	-4.1%	-4.1%	
Insurance	-0.2%	-0.3%	-2.5%	-1.7%	17.7%	-7.5%	0.0%	0.0%	-0.5%	1.2%	-1.7%	-137.1%	-137.1%	0.0%	1.2%	-1.7%	-137.1%	-137.1%	-137.1%	
Self Pay	0.1%	4.5%	2.2%	4.3%	-4.9%	2.9%	0.0%	0.0%	1.9%	2.5%	-0.5%	-21.3%	-21.3%	0.0%	2.5%	-0.5%	-21.3%	-21.3%	-21.3%	
Indigent	0.0%	0.0%	0.0%	0.0%	0.0%	-0.2%	0.0%	0.0%	0.0%	0.6%	-0.6%	-102.2%	-102.2%	0.0%	0.6%	-0.6%	-102.2%	-102.2%	-102.2%	
<b>Total</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>0.0%</b>	<b>0.0%</b>	<b>100.0%</b>	<b>100.0%</b>	<b>0.0%</b>	<b>0.0%</b>	<b>0.0%</b>	<b>0.0%</b>	<b>100.0%</b>	<b>0.0%</b>	<b>0.0%</b>	<b>0.0%</b>	<b>0.0%</b>	

San Joaquin General Hospital-FQHC LAL Clinics  
Income Statement  
For the YTD Ending  
December 31, 2015

	Children's Health Services (#7080)		Family Medicine (#7092)		Family Practice Ca (#7093)		Primary Medicine (#7096)		Healthy Beginnings Ca (#7182)		Healthy Beginnings French Camp (#7183)		FQ Admin	Total	YTD Budget		YTD Variance		% Var - Fav (Unf)
Visits	8,557	8,802	3,986	14,988	3,757	3,745	-	-	21.7					43,835	39,329	4,506	11.5%		
FTE's	21.5	20.2	10.3	24.7	10.2	11.3								119.8	119.5	(0.2)	-0.2%		
Hours/visit	0.443	0.405	0.456	0.291	0.478	0.531								0.483	0.537	0.054	10.1%		
<b>Patient Revenue</b>																			
Gross Revenue	\$ 2,038,297	\$ 1,249,985	\$ 633,305	\$ 2,171,488	\$ 604,755	\$ 515,261								\$ 7,213,091	\$ 9,804,424	\$ (2,591,333)	-26.4%		
Deductions from Revenue	(393,996)	487,141	(32,372)	(37,275)	220,097	572,303								815,896	2,807,174	(1,991,278)	70.9%		
Net Patient Revenue	1,644,300	1,737,127	600,932	2,134,212	824,852	1,087,564								8,028,988	6,997,250	1,031,738	14.7%		
Physician Capitation- PMPM	573,941	591,258	265,634	1,006,414	252,289	251,128								2,940,663	2,546,094	394,569	15.5%		
Other Revenue	95,520	88,241	56,891	176,483	42,461	43,163								502,759	-	502,759	100.0%		
Total Operating Revenue	2,313,762	2,416,626	923,457	3,317,109	1,119,601	1,381,855								11,472,409	9,543,344	1,929,066	20.2%		
<b>Expenses</b>																			
Salaries	\$ 637,485	\$ 919,906	\$ 339,544	\$ 1,003,441	\$ 345,626	\$ 382,276								\$ 4,153,279	4,146,701	\$ (6,579)	-0.2%		
Benefits	459,826	453,740	171,555	438,311	178,459	263,630								2,307,608	2,660,517	352,908	13.3%		
Registry	0	0	0	0	0	0								0	91,876	91,876	100.0%		
Total Salaries, Reg, Bene	1,097,311	1,373,646	511,099	1,441,752	524,085	645,906								6,460,888	6,899,094	438,206	6.4%		
Professional Fees	4,743	24,888	7,125	39,949	9,588	86,403								223,618	137,052	(86,566)	-63.2%		
Supplies	31,373	60,373	30,852	25,313	36,196	23,517								402,379	174,302	(228,077)	-130.9%		
Purchased Services	4,303	14,736	7,304	17,492	27,802	27,967								943,442	548,552	(394,890)	-72.0%		
Depreciation	3,258	22,950	2,024	2,593	3,876	4,133								58,355	73,142	14,787	20.2%		
Other Expense	16,456	13,833	3,149	60,291	7,769	2,954								107,149	89,026	(18,123)	-20.4%		
Total Expenses	1,157,442	1,510,406	561,553	1,587,391	609,316	790,880								8,195,830	7,921,168	(274,663)	-3.5%		
Allocation of Direct Admin Exp	559,187	342,921	173,741	595,727	165,909	141,357								0	0	0	0.0%		
Overhead Allocation	364,826	1,002,155	372,591	667,815	327,081	492,560								3,227,027	3,118,882	(108,146)	-3.5%		
Total Expenses	2,081,455	2,855,482	1,107,885	2,850,933	1,102,305	1,424,798								11,422,858	11,040,049	(382,809)	-3.5%		
Net Income (Loss)	\$ 232,307	\$ (438,856)	\$ (184,428)	\$ 466,176	\$ 17,296	\$ (42,943)								\$ 49,552	\$ (1,496,705)	\$ 1,546,257	103.3%		



San Joaquin General Hospital-FQHC LAL Clinics  
 Income Statement  
 For the YTD Ending  
 December 31, 2015

	Children's Health Services (#7080)		Family Medicine (#7092)		Family Practice Calif St (#7093)		Primary Medicine (#7096)		Healthy Beginnings California Street (#7182)		Healthy Beginnings French Camp (#7183)		FQ Admin	Total	YTD Budget	YTD Variance	% Var - Fav (Unf)		
	Net Pt Rev as % of Gross Rev	Benefits as a % of Salaries	Overhead % of Direct Expenses	Gross Revenue per Visit	Net Revenue per Visit	Direct Costs/Visit	indirect Costs/Visit	Total Medical Cost/Visit	Total Cost/Patient (1)	Net Income(Loss)/Visit	Gross Accounts Receivable	AR Days Outstanding						Payor Mix	Medicare
Net Pt Rev as % of Gross Rev	80.7%	139.0%	94.9%	98.3%	136.4%	211.1%	0.0%	111.3%	71.4%	39.9%	56.0%								
Benefits as a % of Salaries	72.1%	49.3%	50.5%	43.7%	51.6%	69.0%	65.2%	55.6%	64.2%	8.6%	13.4%								
Overhead % of Direct Expenses	31.5%	66.4%	66.4%	42.1%	53.7%	62.3%	0.0%	39.4%	39.4%	0.0%	0.0%								
Gross Revenue per Visit	238.20	142.01	158.88	144.88	160.97	137.59	0.0%	164.55	249.29	(84.74)	-34.0%								
Net Revenue per Visit	192.16	197.36	150.76	142.39	219.55	290.40	0.0%	183.16	177.92	5.25	2.9%								
Direct Costs/Visit	135.26	171.60	140.88	105.91	162.18	211.18	0.0%	186.97	201.41	14.44	7.2%								
indirect Costs/Visit	42.63	113.86	93.47	44.56	87.06	131.52	0.0%	73.62	79.30	5.69	7.2%								
Total Medical Cost/Visit	243.25	324.41	277.94	190.21	293.40	380.45	0.0%	260.59	280.71	20.12	7.2%								
Total Cost/Patient (1)	608.11	811.03	694.86	475.54	733.50	951.13	0.0%	651.47	701.78	50.31	7.2%								
Net Income(Loss)/Visit	27.15	(49.86)	(46.27)	31.10	4.60	(11.47)	0.0%	1.13	(38.06)	39.19	103.0%								
Gross Accounts Receivable								8,576,128											
AR Days Outstanding								152											
Payor Mix																			
Medicare	0.0%	15.5%	21.0%	24.5%	2.2%	3.9%	0.0%	12.4%	7.5%	4.9%	64.8%								
Medi-Cal	12.2%	11.0%	3.0%	4.2%	40.0%	18.9%	0.0%	11.6%	19.0%	-7.4%	-39.0%								
Medi-Cal Managed Care	87.4%	68.4%	74.3%	68.2%	52.1%	70.8%	0.0%	73.0%	69.0%	4.0%	5.9%								
Insurance	0.3%	1.6%	0.7%	1.5%	5.4%	5.4%	0.0%	1.7%	1.3%	0.5%	36.1%								
Self Pay	0.1%	3.4%	0.9%	1.7%	0.3%	0.9%	0.0%	1.3%	2.6%	-1.3%	-50.8%								
Indigent	0.0%	0.1%	0.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.6%	-0.6%	-96.4%								
Total	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	0.0%	100.0%	100.0%	0.0%	0.0%								